

Belstar Training Centre presents

INSURTECH

ENABLING AND DISRUPTING INSURANCE



Are you prepared for the dramatic changes that will affect your industry?

Preparation starts with an understanding of the emerging threats and opportunities and this is precisely where our workshop can be very helpful.

Insurtech is about the utilisation of technology, data science, intelligent automation and cloud-based computing to foster innovation.

22 MAY 2018

Hennessy Park Hotel
Ebene



InsurTech – Enablers and disruptors

Introduction

- Setting the frame
- Session outline
- Introductions
- Expectations

The 4th Industrial Revolution

- From mechanisation to digitalisation
- Automation
- Internet
- Artificial intelligence (AI)
- Cloud computing
- The Internet of things

Examples of changing business models with big data

- Online shopping
- Personalisation
- The sharing economy
- Medicine and Hygiene
- 3-D printing
- Transportation
- Recruitment
- Internet of everything (IoT)
- Education (Video)
- Team exercise: Big data in insurance

Insuring the future – the digitally enabled insurance

- The Insurance of the Future – 24/7/365
- Insuring Millennials (Gen Y)
- Insurance is an app
- The rise of the robo advisor

Team exercise: How InsurTech disrupts traditional services

Disruption of incumbents

- Incumbent players
- Purely online insurances
- Start-ups

Course Summary

- Debrief
- Feedback

YOUR PRESENTER

PETROS GEROULANOS LIC.OEC. HSG, ASSOC.CIPD, MNLP

Petros works with major international banks, medium sized investment houses, private equity and hedge funds, corporates, rating agencies, regulators and government agencies whilst still continuing to trade all asset classes. In June and September 2017 he has conducted two very successful and much acclaimed training on Fintech for Belstar in Mauritius.

- Principal of EPIGON Training & Development
- Chairman of EPIGON Marketing AG, Switzerland
- Managing Director EPIGON Energy GmbH
- Member of the Association of NLP (ANLP Intl. Ltd)
- Member of the American Institute of Hypnotherapy
- Member of the Association of TimeLine Therapy™

CURRENT FOCUS:

- Finance for Energy Projects
- Options Trading



Petros is the principal consultant for EPIGON Training & Development offering training. As former head of VEGA Structured Finance GmbH in Stuttgart, Germany, he introduced ABS and ABCP transactions to medium-sized corporates.

After completing the first econometric study of unlisted Swiss stocks at the University of St. Gallen, he joined Swiss Bank Corporation to trade currencies options in London. He used his expertise to develop equity exotic options after the integration of the O'Conner team. From there he completed his trading experience on the Swaps and Fixed Income Derivatives desk.

Petros then joined Guildhall Limited, a risk management boutique, where he implemented interest rate training and trading systems for large UK corporates. There he was approached by the UK Knowhow Fund to develop bond markets, initially in Russia and then in Poland. Eventually, he spends a significant amount of time developing interest rate, bond and credit markets around the world.

He has a degree in economics from St. Gallen Business School, is a visiting lecturer at SKEMA business school in Paris and former visiting lecturer at City University Business School (now known as CASS). He has published more than 400 FX related articles in the Swiss media, has co-authored two books, written an interactive CD-ROM on financial markets and developed a distance learning pack on international bonds.

Petros is both an experienced trader and trainer. His strengths lie in his lively presentation style, the cross cultural approaches and the integration of historic developments with current market events.

He has been involved in training bankers in countries such as Germany, Switzerland and the UK. As a financial markets product trainer he has also been conducting seminars for more than 20 years in other countries in particular in Hong Kong, Malaysia, Singapore, South Africa, Thailand, Turkey and the USA.

Petros is also trained to train Mind Management Skills such as Speed Reading, Memory Techniques and Neuro-Linguistic Programming. He is an Associate of the Chartered Institute of Personnel and Development (Assoc. CIPD) and an affiliate of the Chartered Institute of Securities and Investment. He is a certified facilitator with a number of other bodies. He has been tutoring people of all walks of life to achieve their dreams and perform their duties.

Since 1998 he has been a certified Master NLP Practitioner, a member of the Association of NLP (ANLP), a certified Hypnotherapist under the auspices of the American Institute of Hypnotherapy as well as certified in Time Line Therapy™. He is also available as coach for people with learning difficulties.

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467 59 17



belstar@intnet.mu

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